

Manager US Reporting

Job ID

REQ-10038175

Mar 04, 2025

India

Summary

Provide analytics support to Novartis US sales and Marketing teams on various Business Intelligence reporting and Data Visualization projects. Support and facilitate data enabled decision making for Novartis internal customers by providing and communicating qualitative and quantitative analytics and faster generation of insights using data visualization.

About the Role

Key Responsibility:

- Provide business intelligence, analytics and insights support that drive Field, Home Office and Enterprise reporting and data visualization for Novartis US
- Create and deliver field excellence reports and insights as per agreed SLAs (timeliness, accuracy, quality, etc.) and drive excellent customer service
- Design, develop and/or maintain PowerBI based dashboards solutions that optimize field excellence activities based on country commercial excellence needs through variety of evolving infrastructure landscape
- Have a growth mindset, and be open to enhance the skillset through learning new data modelling tools as per the available business needs
- Deliver services through structured project management approach with appropriate documentation and communication throughout the delivery of reporting services
- Create and maintain standard operating procedures (SOPs), and quality checklists that will enable excellent quality outputs for all deliverables within the function

Essential Requirement:

- Minimum 5+ years of hands-on experience in data visualization in PowerBI is required
- Exposure to create reporting / visualization products for Field Users and Commercial Leadership teams and solid foundation of Pharma domain (commercial analytics)
- Basic to intermediate knowledge of Microsoft excel, Powerpoint, SQL, ETL tools and other Visualization tools like QlikSense is preferred
- Enable standardization of processes through process documentation, and timely maintenance of knowledge repositories.
- Facilitate data enabled decision making and execution for Novartis internal stakeholders by providing techno-functional expertise in short-term and long-term sales operations and strategy
- Contribute to stakeholder teams by involving oneself in various initiatives like knowledge sharing, on-boarding and training support.
- Project management and ability to delivery independently with less oversight. Should be able to guide

analysts/sr. analysts in the team for delivery

- Good presentation skills and Interpersonal and communication skills.

Desirable Requirements:

- Bachelor's / master's degree/other advanced degree in Lifesciences or Pharmaceutical sciences & MBA degree is preferred
- Previous knowledge and experience of pharma / life sciences industry is preferred, Learning agility and ability to manage multiple stakeholders

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

Operations

Business Unit

Innovative Medicines

Location

India

Site

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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diversityandincl.india@novartis.com and let us know the nature of your request and your contact information.

Please include the job requisition number in your message.

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