

Data Analyst

Job ID

REQ-10042905

Mar 04, 2025

Kazakhstan

Summary

- Supports managers & Leadership team with data analysis & automatic dashboards development
- Provides insightful and value-added analysis, reliable KPIs and precise numbers. May also be responsible for incentive scheme design, implementation and related payout calculation.
- Drives simplification, automatization & upgrade of all data-related business processes

About the Role

Major accountabilities:

- Autonomously manage Business PowerBI dashboards, sales force effectiveness topics
- Responsible for Sales Force Effectiveness tools management for the assigned area
- Contact point for all information related to Sales Force Effectiveness/ Sales & External data analysis
- Project management of specific initiatives and ad-hoc analysis
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt -Distribution of marketing samples (where applicable)

Key performance indicators:

- Quality of analysis Call Planning and Field Analytics, external data sources, Sales in - Sales out data
- Management of Customer Relationship Management system(s) including data maintenance, field force support and training

Minimum Requirements:

Work Experience:

- Working experience within the pharmaceutical industry or in Data Analytics / SFE area

Skills:

- Adaptability.
- Business Dashboards (PowerBI)
- Commercial Excellence.
- Cooling Systems.
- CRM (Customer Relationship Management).
- Curiosity.
- Customer Retention.
- Customer Service.
- Efficiency.

- Microsoft Excel.
- Resource Allocation.
- Sales.
- Salesforce Crm.
- Security Policies.
- Team Player.

Languages :

- English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Kazakhstan

Site

Kazakhstan

Company / Legal Entity

KZP0 (FCRS = CH024) NPHS Almaty RO Kazakhstan

Functional Area

Sales

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID
REQ-10042905

Data Analyst

[Apply to Job](#)

Source URL: <https://uat2.novartis.de/de-de/careers/career-search/job/details/req-10042905-data-analyst>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Kazakhstan/Data-Analyst_REQ-10042905
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Kazakhstan/Data-Analyst_REQ-10042905