

# Senior Medical Science Liaison (Rheumatology)

Job ID  
REQ-10024800  
Nov 19, 2024  
United Kingdom

## Summary

Location: Field based  
Territory: Birmingham, Manchester, Sheffield

The Senior MSL is a field-based, non-promotional Medical Affairs role responsible for scientifically engaging, collaborating, and aligning with a broad range of external stakeholders to identify and address patient and healthcare system needs in order to evolve clinical practice for better patient access and outcomes. They gather and leverage meaningful insights during their interactions to align with health care professional (HCP) needs and identify intelligence and opportunities that impact and inform the strategies and tactical planning. The Senior MSL also contributes to the co-creation of innovative external partnerships that bring holistic solutions to address key challenges within our healthcare system.

Senior MSLs will, as delegated, by the Field Medical Leader (or Medical TA Director where relevant), take on more formal, indirect leadership and oversight of the MSL team and provide MSL leadership representation at Franchise, UK, Regional and Global levels.

This position is reporting to the Field Medical Leader.

## About the Role

### Your Key Responsibilities:

Your responsibilities include, but not limited to:

- Through scientific exchange establish, develop, maintain and personalize long term professional partnerships with a broad range of external stakeholders including, but not limited to, medical experts, non-medical prescribers, other multi-disciplinary healthcare professionals, investigators, researchers, pharmacists, nurses, pathologists and clinical scientists, payers, service managers in key hospitals, institutions and organizations.
- Communicate and leverage the right evidence to the most relevant stakeholders at the appropriate time via a preferred channel, enabling stakeholders to make informed decisions. Harness relationships and networks to generate deep insight into customer needs, translating key insights in the healthcare environment and disease area into national and territory-specific opportunities.
- Utilize knowledge of assigned therapeutic area and Novartis products to serve as the Medical, Clinical and Scientific expert to internal stakeholders, and can represent the UK at Regional and Global medical and scientific meetings. Typical activities of a Senior MSL may include deputizing for the Field Medical Leader or Medical TA Director (where appropriate), undertaking indirect leadership and management responsibilities (e.g. providing mentoring, coaching, guidance and formal field-training to MSLs), leading

complex enterprise projects, and representing the MSL team at Franchise, UK, Regional and Global meetings.

- Champion new processes/systems and role model excellence in the management of processes/systems associated with field medical excellence (FME). With primary focus being face-to-face and virtual engagement, adopt and leverage digital channels for a broader, effective, personalized reach and impact, in addition to leading high level impactful scientific events, exchanges and medical education.
- Partner with healthcare systems to identify external medical intelligence, data and service gaps, data generation opportunities (including RWE and implementation science, precision medicine/diagnostics), and key unmet needs and opportunities to inform strategies and tactical planning, evidence generation planning and launch excellence planning to ultimately to improve patient outcome. Respond to unsolicited requests for information from stakeholders by sharing appropriate data regarding marketed and pipeline compounds in a timely, compliant, and stakeholder-focused manner.
- Ensure appropriate identification and mapping of external stakeholders relevant to established strategies, and in collaboration with other Novartis colleagues. Able to create and utilize flexible and tailored Medical Expert Engagement Plans (MEEPs) to meet the changing needs of external stakeholders.
- In collaboration with clinical research colleagues, support Novartis clinical trial process, including, but not limited to, research site recommendations, assistance in managing Investigator relationships, providing medical expertise when required. Support the development and evolution of our clinical development pipeline by reactively identifying and tracking potential research opportunities (e.g. non-interventional studies).
- Drive their personal and professional development, and support others with theirs. Manage administrative responsibilities in a timely manner (customer relationship management tool, compliance training and other modules, expense reporting, etc.). Promote, keep up to date with, and adhere to Ethics and Compliance Professional Practices Policy (P3), ABPI Code of Practice and Novartis UK guideline for External Engagement.

### **Essential Requirements:**

- Education: Life Sciences Degree.
- Previous experience as MSL in Pharma.
- Working knowledge of the Healthcare System.
- Proficient English, both written and spoken.
- Valid UK Driver's License.
- Agile and growth mindset.
- Good cross functional collaboration.
- Excellent communication, interpersonal, and influencing skills, with the ability to communicate effectively across different channels to a variety of audiences.

### **Desirable Requirements:**

- Background in Immunology or Rheumatology.
- PHD or MD.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

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Division

International

Business Unit

Innovative Medicines

Location

United Kingdom

Site

Field Force (England / Wales)

Company / Legal Entity

GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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