

# Regional Director, Health Information Technology, Precision Health - West - Remote

Job ID

REQ-10041895

Feb 26, 2025

USA

## Summary

Novartis is committed to enhancing digital health solutions, streamlining processes, and improving patient outcomes. The Regional Director of Health Information Technology will play a crucial role in driving these efforts and contributing to the overall success of the company.

The Regional Director of Health Information Technology (HIT) is responsible for leading the Associate Director, Health Information Technology team, supporting the enterprise and portfolio of in-line products and upcoming launches within an assigned geography/region. This role involves overseeing regional operations, ensuring alignment with corporate objectives, personnel coaching, orchestration with partners, and delivering exceptional results.

### Key Responsibilities:

- Develop and implement regional strategies that align with Novartis' and the Precision Health team's goals and objectives.
- Strong operational support of field leadership guidance and assessment of day-to-day activities.
- Build and maintain strong relationships with Novartis' leadership and cross-functional partners.
- Oversee the execution of health information technology projects, ensuring they are completed on time and within appropriate guardrails.
- Identify opportunities for innovation and improvement in digital health solutions.
- Lead and mentor a team of professionals, fostering a culture of support, excellence and continuous improvement.
- Ensure the privacy of patient data during engagements and communication.
- Create new programs for tracking patient data and implement systems to make sure patient communication is effective.
- Develop scalable, EHR enabled tools, and resources to support Novartis priority TAs.
- Serve as the voice of customer on evolving needs and market trends
- Train internal business partners on technology programs.
- Manage systems to operationalize and oversee the work of the HIT team
- Develop a culture in alignment with IM-US customer engagement organization vision and the Novartis Values & Behaviors
- Take an enterprise level perspective to deliver portfolio results and able to make trade-offs between brands, adjust resources and identify new opportunities.
- Mentor direct reports to interact with key customers and accounts at a practice- and account-level

## About the Role

## What You'll Bring to the Role:

- A track record of attracting, developing, and retaining talent and building dedicated teams.
- Strong cross-functional leadership and ability to collaborate effectively with internal partners and other cross-functional partners.
- Strategic and analytical thinking as demonstrated by growing the business and in key projects/initiatives.
- Ability to travel and cover geography, up to 50% travel required, based on geography and territory / targeting make up.
- Driving is an essential function of this role, meaning it is fundamental to the purpose of this job and cannot be eliminated.
- Because driving is an essential function of the role, you must have a fully valid and unrestricted driver's license to be qualified for this role.

## Qualifications:

- Proven experience in a leadership role.
- Strong understanding of digital health solutions and their impact on patient outcomes.
- Excellent communication and interpersonal skills, with the ability to build and maintain relationships with key stakeholders.
- Demonstrated ability to develop and implement strategic initiatives.
- Strong project management skills, with a track record of successfully delivering projects on time and within budget.
- Bachelor's degree required Advanced degree preferred

NOTE: Above level experience criteria are not an exhaustive list

The pay range for this position at commencement of employment is expected to be between \$168,000 - \$312,000 / year however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Why Novartis: Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

Field roles with a dedicated training period only:

The individual hired for this role will be required to successfully complete certain initial training, including home study, in eight (8) or fewer hours per day and forty (40) or fewer hours per week.

Field roles with a company car: Driving is an essential function of this role, meaning it is fundamental to the purpose of this job and cannot be eliminated. Because driving is an essential function of the role, you must have a fully valid and unrestricted driver's license to be qualified for this role. The company provides

reasonable accommodations for otherwise qualified individuals with medical restrictions, if an accommodation can be provided without eliminating the essential function of driving.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

### **EEO Statement:**

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

### **Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

US

Business Unit

Innovative Medicines

Standort

USA

Site

Remote

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
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6. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Remote/Regional-Director--Health-Information-Technology--Precision-Health---West---Remote\\_REQ-10041895-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Remote/Regional-Director--Health-Information-Technology--Precision-Health---West---Remote_REQ-10041895-1)