

# Manager, Managed Care

Job ID  
REQ-10039664  
Feb 05, 2025  
USA

## Summary

This position will be located at the East Hanover, NJ site and will not have the ability to be located remotely. This position will require <10% travel as defined by the business (domestic).

The Manager, Managed Care will assist the Director to lead the implementation of all new requirements that have resulted from the passing of the Inflation Reduction Act (IRA). They will work within the group and across functions to develop and stabilize new procedures for the Managed Care Team, including SOPs, Training Materials, Best Practices and Controls required to adjudicate new rebates in our systems as well as onboard a third party as a service solution. Additionally, they will support all the current Government Programs within Managed Care, including processing and reviewing payments, disputes, and resolving issues throughout the adjudication process. This will require collaboration with cross functional groups and stakeholders to ensure that accurate and timely payments are made according to the most recent legislation.

#LI-Hybrid

## About the Role

### Key Responsibilities:

- **Process Expert** - Serve as the Subject Matter Expert for all aspects of the IRA implementation and associated payments. Provide guidance to and serve as the key contact for stakeholders and project owners on processes and systems. Evaluate feasibility to ensure accurate setup of new services and procedures. Leverage expertise to manage processes, priorities, issue resolution, project development, quality, and compliance.
- **Business Partnering** - Collaborate with Market Access, Government Reporting (GR), Insights & Operational Excellence, Project Teams, Treasury and External Customers to plan, prioritize, and review any requirements and issues. Lead, ideate, and participate in extended team meetings to foster relationships and provide early guidance to drive awareness of key initiatives upfront. Train teams/customers on new processes and provide ongoing best practice sharing. Ensure ownership and maintenance of process documentation.
- **Quality Assurance** – Ensure adherence to all regulations, financial controls and process requirements. Responsible for communication and documentation of key process updates. Partner with stakeholders to ensure data is submitted and paid timely and accurately; identify any areas for improvement and provide actionable feedback.

### Essential Requirements:

- Bachelor's degree; subject area in Finance, Economics, or Accounting preferred; advanced degree (i.e.,

MBA) a plus

- >3+ years' experience in pharmaceutical/biotech industry/healthcare
- Strong understanding / experience working with Pharmaceutical Discount Contracts
- Experience driving processes, motivating and influencing without direct authority
- Strong written and verbal communication skills; ability to present complex information and data sets in an understandable and compelling manner
- Ability to research and respond to complex issues with reasoned judgment
- Demonstrates persistent follow-through and ability to juggle shifting priorities
- Proficiency with MS Office applications including advanced Word, Excel and PowerPoint capabilities
- Important competencies include problem-solving, decision-making, teamwork, collaboration, organization and attention-to-detail

#### **Desirable Requirements:**

- Strong understanding of data and digital tools to advance data literacy and analytical capabilities
- Proficiency with life science applications. Model N, Revitas, SAP a plus
- Ability to research and respond to complex issues with reasoned judgment

**Novartis Compensation and Benefit Summary:** The pay range for this position at commencement of employment is expected to be between: \$98,700.00 and \$183,300.00/year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

#### **EEO Statement:**

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The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

Finance

Business Unit

Innovative Medicines

Standort

USA

State

New Jersey

Site

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Audit und Finanzen

Job Type

Full time

Employment Type

Regular

Shift Work

No

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